Oak Lawn Park District Comprehensive Plan

Financial Projections

Historical Trends and Financial Projections

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Overview

The Oak Lawn Park District budgets its finances using the District's Strategic Plan as its primary planning tool that is scaled to available resources from including; fund balances, property taxes, patron fees, business agreements and invested income against planned expenses for operating expenses and capital projects to maintain infrastructure over time. In order to gauge the future operating requirements, budget managers first look at the current facilities, staffing and programs to determine sustaining their operations without changes. They will then analyze the strategic plan parameters for opportunities and requirements in order to determine whether program fees and other resources can sustain targeted growth. In certain situations, expenses will be reduced if revenues cannot be developed. Managers look at each cost factor related to staffing, facilities, direct expenses and indirect expenses to determine viability of programs and alternative contingencies.

The Covid-19 global pandemic, which shuttered the economies around the world beginning in March of 2020, closed the majority of the operations of the Park District for many months. During the initial few months of the pandemic, only our parks were being utilized, however, as time went by, some of our outdoor activities such as golf returned followed by those indoor activities which could accommodate social distancing restrictions. After two and half years, Almost all of our programming and activities have returned and are flourishing due to the efforts of District staff and the ability to adjust programs and activities to adapt to patron needs.

Property Taxes

Property tax revenues have steadly increase over the past few years and for the coming 2022 property tax levy cylce, an increase of about 2.5% in tax revenue is anticipated due in part to the high CPI calculations registered in the past year. Property taxes are budgeted based on the requested tax levy plus last year's collected personal property replacement taxes.

<u>Grants</u>

District has benefitted in the past from a series of public grants through Park and Recreational Facility Construction (**PARC**), Open Space Lands Acquisition and Development (**OSLAD**), and Department of Natural Resource (**DNR**) grants from public funded capital projects. While the District will aggressively pursue new opportunities and hope to receive grant funds to assist in planned projects.

Invested Cash Reserves

The District's budgeting objective is to maintain six months of working capital so that we can maintain current operations over a six month period in the event of an interruption of state tax distributions. The interest rate market has increased dramatically this past year and it is anticipated that it will remain with higher returns for the forseeable future both on the interest earned on cash reserves as well as higher costs for the annual general obligations rollover bond.

<u>Debt</u>

Other than the annual general obligations rollover bonds, there are no plans to issue alternate revenue source bonds or debt certificates in the planning period.

Reserves

With the District's commitment to maintain sufficient fund balances and working capital, we do invest all reserves based on our investment policy statement that has dramatically improved our investment yield. We are managing seasonal working capital requirements and the projected capital projects requirements of the District.

Staffing

Personnel expenses include payroll, payroll taxes, benefits and retirement plan contributions and generally account for about 65% of the District's operating budget. Staffing of full-time, part-time year-round employees is not being scheduled to change though seasonal staff will vary with the related program activity. The District monitors regional compensation surveys to guide merit increases for key performers though we continue to lose staff that take advantage of an improving job market. During this planning phase, the District will use an average annual merit increase of 3% and maintain the Christmas bonus program. Additionally, we anticipate that the health benefits will continue to grow faster than CPI inflation which makes it difficult to offer a package of competitive benefits. For employees who are paid miminum wage, the State mandated progressive increased to minimum wage from 2020 through 2025 has dramatically increased these payroll expenses and had a direct effect on the financial performance of programs and the District as a whole.

Other Operating Objects

Management continues to negotiate with vendors for contractual expenses that allow us to remain in a controlled range of nominal increases in normal operating expenses. We aggressively take steps to minimize our expense increases to items such as business insurance, workers compensation and employee benefits.

	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	FY'19
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	
Beginning Cash Balance:	7,382,954	7,177,127	5,820,091	6,835,583	6,917,023	5,970,270	5,515,296	4,861,600	4,601,429	4,577,152	4,821,342	6,920,555	
Sources:													
Taxes	85,552	-	1,675,295	1,027,234	-	21,219	-	5,189	17,397	773,492	2,274,063	123,287	6,002,729
Patrons	542,188	639,176	557,463	497,640	437,747	536,776	453,643	624,928	700,181	541,860	581,495	634,703	6,747,799
Other Business	46,548	41,146	28,072	28,623	17,790	41,377	18,712	14,807	31,737	22,490	26,856	19,375	337,533
Grants & Donations	3,800			1,500		255			531				6,086
Bonds							2,029,905						2,029,905
Receipts	678,088	680,322	2,260,830	1,554,997	455,537	599,627	2,502,260	644,924	749,846	1,337,841	2,882,414	777,365	15,124,052
<u>Uses:</u>													
Payroll*	324,049	502,754	494,918	419,395	326,871	327,321	442,900	374,312	294,466	301,517	304,344	306,193	4,419,040
Operations	474,737	798,870	618,170	586,065	487,313	560,622	554,944	385,145	465,356	422,437	460,777	533,215	6,347,651
Capital projects	85,129	735,734	132,250	468,098	588,105	166,658	123,154	145,638	14,301	369,698	18,080	27,057	2,873,902
Debt service							2,034,958						2,034,958
Disbursements	883,915	2,037,358	1,245,338	1,473,558	1,402,289	1,054,601	3,155,956	905,095	774,123	1,093,652	783,201	866,465	15,675,551
Period cashflow	(205,827)	(1,357,036)	1,015,492	81,439	(946,753)	(454,974)	(653,696)	(260,171)	(24,277)	244,189	2,099,214	(89,100)	(551,499)
Ending Cash Balance:	7,177,127	5,820,091	6,835,583	6,917,023	5,970,270	5,515,296	4,861,600	4,601,429	4,577,152	4,821,342	6,920,555	6,831,455	6,831,455
Interst on Invested Re													
Cash & Reserves	7,177,127	5,820,091	6,835,583	6,917,023	5,970,270	5,515,296	4,861,600	4,601,429	4,577,152	4,821,342	6,920,555	6,831,455	6.831,455

	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	FY'20
	Actual	Actual											
Beginning Cash Balance:	6,831,455	6,427,541	5,781,553	6,709,925	7,211,008	6,950,926	6,587,510	6,314,824	5,718,398	5,479,662	5,947,335	8,159,959	
<u>Sources:</u>													
Taxes	81,095	2,158	1,344,688	1,475,653	11,342	64,832	-	11,099	25,894	595,815	2,539,251	137,516	6,289,343
Patrons	674,655	639,373	695,541	679,402	652,464	468,562	507,021	476,697	529,530	609,670	366,251	36,820	6,335,986
Other Business	21,237	35,364	17,895	15,993	17,633	198,210	19,306	15,218	34,697	24,392	51,190	29,869	481,003
Grants & Donations	1,623	6,557	954				265,911		437	8,045			283,527
Bonds							2,081,615						2,081,615
Receipts	778,610	683,452	2,059,078	2,171,047	681,440	731,603	2,873,853	503,014	590,558	1,237,922	2,956,691	204,205	15,471,474
<u>Uses:</u>													
Payroll*	446,668	405,943	504,170	440,908	341,549	337,746	467,640	387,183	311,002	326,859	328,446	215,736	4,513,849
Operations	578,197	594,586	590,404	682,086	514,748	566,881	556,641	490,274	457,469	414,917	408,416	426,901	6,281,520
Capital projects	157,659	328,911	36,132	546,970	85,225	190,392	44,563	221,983	60,824	28,474	7,205	182,772	1,891,110
Debt service							2,077,695						2,077,695
Disbursements	1,182,524	1,329,440	1,130,706	1,669,964	941,522	1,095,019	3,146,539	1,099,440	829,295	770,250	744,067	825,409	14,764,174
Period cashflow	(403,914)	(645,989)	928,372	501,083	(260,083)	(363,415)	(272,686)	(596,426)	(238,736)	467,673	2,212,624	(621,204)	707,300
Ending Cash Balance:	6,427,541	5,781,553	6,709,925	7,211,008	6,950,926	6,587,510	6,314,824	5,718,398	5,479,662	5,947,335	8,159,959	7,538,755	7,538,755
Interst on Invested Re													
Cash & Reserves	6,427,541	5,781,553	6,709,925		6,950,926	6,587,510	6,314,824	5,718,398	5,479,662	5,947,335	<u>8,159,959</u>		7,538,755

	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	FY'21
	Actual												
Beginning Cash Balance:	7,538,755	6,876,329	6,528,416	7,268,891	8,542,632	8,518,530	8,210,611	7,804,918	7,217,418	6,923,462	7,105,816	9,712,607	
Sources:													
Taxes	57,471	-	997,130	1,497,948	112,797	343,131	5,724	1,751	41,998	605,463	2,246,767	283,066	6,193,24
Patrons	92,854	415,123	464,802	560,742	562,792	349,934	318,750	132,416	196,009	266,720	427,095	544,490	4,331,72
Other Business	12,390	29,142	32,998	17,088	30,914	14,552	14,640	22,169	11,010	17,621	506,752	8,988	718,26
Grants & Donations			2,000					200		200,000			202,20
Bonds							2,149,185						2,149,18
Receipts	162,716	444,265	1,496,930	2,075,778	706,503	707,617	2,488,299	156,536	249,017	1,089,805	3,180,614	836,544	13,594,62
<u>Uses:</u>													
Payroll*	286,327	246,878	280,047	316,668	289,488	410,064	340,985	210,912	196,156	237,642	247,724	374,994	3,437,88
Operations	403,839	365,327	459,557	391,589	375,561	546,426	422,419	352,889	304,112	318,705	315,135	501,540	4,757,09
Capital projects	134,975	179,972	16,851	93,781	65,556	59,046	13,419	180,236	42,705	351,104	10,964	106,710	1,255,31
Debt service							2,117,169						2,117,16
Disbursements	825,141	792,177	756,455	802,038	730,605	1,015,536	2,893,992	744,037	542,973	907,451	573,823	983,244	11,567,47
Period cashflow	(662,426)	(347,912)	740,475	1,273,740	(24,101)	(307,919)	(405,693)	(587,500)	(293,956)	182,355	2,606,791	(146,700)	2,027,15
I Ending Cash Balance:	6,876,329	6,528,416	7,268,891	8,542,632	8,518,530	8,210,611	7,804,918	7,217,418	6,923,462	7,105,816	9,712,607	9,565,907	9,565,90
Interst on Invested Re													
Cash & Reserves	6,876,329	6,528,416	7,268,891	8,542,632	8,518,530	8,210,611	7,804,918	7,217,418	6,923,462	7,105,816	9,712,607	<u>9,565,907</u>	9,565,90

	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	FY'22
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	
Beginning Cash Balance:	9,565,907	9,792,669	9,496,972	9,805,267	9,373,996	10,290,276	11,397,829	8,946,960	7,015,944	6,752,664	7,706,665	10,366,316	
Sources:													
Taxes	348,209	-	43,162	5,489	1,091,387	1,896,355	19,951	14,922	54,762	946,255	2,469,258	200,263	7,090,01
Patrons	710,048	644,786	634,063	684,350	623,230	438,034	506,928	441,538	394,506	600,431	725,142	607,954	7,011,00
Other Business	6,451	19,985	1,102,979	11,594	20,546	16,159	2,956	10,542	7,387	6,310	20,589	10,376	1,235,87
Grants & Donations										10,500	201,000		211,50
Bonds						-							
Receipts	1,064,708	664,770	1,780,204	701,433	1,735,162	2,350,548	529,835	467,003	456,655	1,563,496	3,415,988	818,592	15,548,39
<u>Uses:</u>													
Payroll*	245,158	327,572	376,722	369,824	260,300	389,379	272,747	289,342	223,851	217,321	285,185	375,011	3,632,41
Operations	410,150	437,313	599,577	556,022	439,989	562,942	364,153	1,921,310	466,587	345,120	383,686	588,819	7,075,66
Capital projects	182,638	195,583	495,610	206,857	118,593	290,674	177,941	187,367	29,496	47,055	87,466	124,726	2,144,00
Debt service						-	2,165,863						2,165,863
Disbursements	837,946	960,468	1,471,909	1,132,703	818,882	1,242,995	2,980,704	2,398,019	719,934	609,496	756,337	1,088,556	15,017,94
Period cashflow	226,762	(295,697)	308,295	(431,271)	916,280	1,107,553	(2,450,868)	(1,931,017)	(263,279)	954,000	2,659,651	(269,964)	530,44
Ending Cash Balance:	9,792,669	9,496,972	9,805,267	9,373,996	10,290,276	11,397,829	8,946,960	7,015,944	6,752,664	7,706,665	10,366,316	10,096,353	10,096,35
Interst on Invested Re													
Cash & Reserves	9,792,669	9,496,972	9,805,267	9,373,996	10,290,276	11,397,829	8,946,960	7,015,944	6,752,664	7,706,665	10,366,316	<u>10,096,353</u>	10,096,35

	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	FY'23
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Projection	Projection	Projection	Projection	Projection	
Beginning Cash Balance:	10,096,353	9,923,011	9,467,806	8,858,136	8,513,187	7,848,079	6,967,621	8,507,180	9,423,171	10,180,411	11,070,890	12,990,229	
Sources:													
Taxes	130,184	48,988	86,945	9,331	-	110,074	-	1,437,425	1,701,544	965,180	2,518,643	204,268	7,212,581
Patrons	716,852	718,740	678,029	794,562	631,477	482,880	696,535	472,446	422,121	642,462	775,902	650,510	7,682,517
Other Business	5,049	8,139	6,897	9,290	5,322	4,373	28,159	10,542	7,387	6,310	20,589	10,376	122,432
Grants & Donations			2,450					10,000	-	-	-	-	12,450
Bonds							2,225,005						2,225,005
Receipts	852,085	775,866	774,321	813,183	636,799	597,328	2,949,699	1,930,413	2,131,052	1,613,952	3,315,134	865,154	17,254,985
<u>Uses:</u>													
Payroll*	276,714	392,499	487,264	463,246	430,955	304,468	290,354	298,022	230,566	223,841	293,740	386,261	4,077,931
Operations	520,941	660,276	689,127	612,307	573,048	581,257	472,817	666,277	513,246	379,632	422,055	647,701	6,738,683
Capital projects	233,234	185,749	218,624	97,031	313,400	610,367	652,457	70,123	650,000	140,000	700,000	675,000	4,545,985
Debt service							13,272						13,272
Disbursements	1,030,889	1,238,524	1,395,015	1,172,584	1,317,403	1,496,092	1,428,900	1,034,422	1,393,812	743,473	1,415,795	1,708,962	15,375,871
Period cashflow	(178,804)	(462,658)	(620,694)	(359,401)	(680,604)	(898,764)	1,520,798	895,991	737,240	870,479	1,899,338	(843,808)	1,879,114
Ending Cash Balance:	9,917,549	9,460,353	8,847,112	8,498,734	7,832,583	6,949,315	8,488,420	9,403,171	10,160,411	11,050,890	12,970,229	12,146,421	12,146,421
Interst on Invested Re	5,462	<u>7,453</u>	11,024	14,453	15,496	18,306	<u> 18,760 </u>	20,000	20,000	20,000	20,000	20,000	<u>190,954</u>
Cash & Reserves	9,923,011	9,467,806	<u>8,858,136</u>	8,513,187	7,848,079	6,967,621	8,507,180	9,423,171	10,180,411	<u> 11,070,890</u>	12,990,229	12,166,421	12,166,421

	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	FY'24
	Projection	Projection	Projection	Projection	Projection	Projection	Projection	Projection	Projection	Projection	Projection	Projection	
Beginning Cash Balance:	12,146,421	12,194,263	11,647,451	10,977,842	10,571,140	11,018,857	12,273,622	11,585,353	10,973,577	10,054,464	11,241,826	13,188,473	
Sources:													
Taxes	362,138	-	44,888	5,708	1,135,042	1,972,210	20,749	15,519	56,952	984,105	2,568,028	208,273	7,373,613
Patrons	734,774	736,708	694,980	814,426	647,264	494,952	713,948	484,257	432,674	658,523	795,299	666,773	7,874,580
Other Business	5,750	14,062	54,938	10,442	12,934	10,266	15,557	10,542	7,387	6,310	20,589	10,376	179,152
Grants & Donations	-	-	-	-	-	300,000	-	-	-	300,000	-	-	600,000
Bonds		<u> </u>	<u> </u>	<u> </u>	<u> </u>		<u> </u>	2,247,255	<u> </u>				2,247,255
Receipts	1,102,661	750,770	794,806	830,577	1,795,240	2,777,428	750,255	2,757,573	497,013	1,948,938	3,383,916	885,422	18,274,600
<u>Uses:</u>													
Payroll*	285,016	431,749	535,990	509,571	443,883	313,602	299,065	306,963	237,483	230,556	302,553	397,849	4,294,279
Operations	536,569	680,084	709,801	630,676	590,239	598,695	487,002	686,265	528,643	391,021	434,716	667,132	6,940,844
Capital projects	233,234	185,749	218,624	97,031	313,400	610,367	652,457	70,123	650,000	140,000	700,000	675,000	4,545,985
Debt service		<u> </u>			<u> </u>		<u> </u>	2,305,998					2,305,998
Disbursements	1,054,819	1,297,582	1,464,415	1,237,278	1,347,523	1,522,663	1,438,524	3,369,349	1,416,126	761,577	1,437,269	1,739,981	18,087,106
Period cashflow	47,842	(546,812)	(669,609)	(406,701)	447,717	1,254,764	(688,268)	(611,776)	(919,113)	1,187,362	1,946,647	(854,559)	187,494
Ending Cash Balance:	12,194,263	11,647,451	10,977,842	10,571,140	11,018,857	12,273,622	11,585,353	10,973,577	10,054,464	11,241,826	13,188,473	12,333,915	12,333,915
L Interst on Invested Re	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	240,000
Cash & ^L Reserves	12,214,263	11,667,451	10,997,842	10,591,140	<u>11,038,857</u>	12,293,622	11,605,353	10,993,577	10,074,464	<u>11,261,826</u>	13,208,473	<u>12,353,915</u>	12,353,915

Programs Rev. & Exp Trends & Analysis		FY20-21 YTD > Nov	FY21-22 YTD > Nov	FY22-23 YTD > Nov	Trend	FY19-20 Total Activity	FY20-21 Total Activity	FY21-22 Total Activity	FY22-23 Budget	Average Revenue	Average Costs	Average Income	Avg Margin
Fund: 10 - Oakview													
Program Area: 1047 - Dog Park										5,442	865	4,577	84%
	Revenue	3,035	4,309	3,577	33%	3,273			7,500				
Total Program Area: 1047 - Dog Park:	Expense	65 2,970	291 4,018	2,219 1,358	86% 16%	2,217		313 7,437	3,000 4,500				
Program Area: 1105 - 4th of July													
	Revenue	0	0	0		8,506			0				
	Expense	0	8,125	22,102	73%	29,015			22,000				
Total Program Area: 1105 - 4th of July:		0	-8,125	-22,102	73%	-20,509	0	-16,250	-22,000				
Program Area: 1110 - Halloween Event										2,859	7,507	-4,648	-163%
	Revenue	828	1,695	2,795	53%	6,055			2,500				
Total Program Area: 1110 - Halloween Event:	Expense	4,499 - 3,672	5,180 - 3,485	5,074 _ -2,279	34% 24%	12,809 -6,754			5,000 - 2,500				
Program Area: 1120 - Summer's Last Blast - Free Eve	at .												
Frogram Area. 1120 - Summer's Last Blast - Free Evel	nt Expense	0	0	2,517		c	0	0	3,000				
Total Program Area: 1120 - Summer's Last Blast:		0	0	2,517					3,000				
Program Area: 1160 - Mini Tot										9,707	8,351	1,356	14%
	Revenue	406	1,255	9,364	85%	21,180	689	7,252	10,000			,	
	Expense	0	581	3,893	87%	20,149			5,600				
Total Program Area: 1160 - Mini Tot :		406	674	5,471	84%	1,032	449	2,587	4,400				
Program Area: 1165 - Innovative Programs										21,250	14,783	6,467	30%
	Revenue	4,297	16,574	21,882	51%	24,783	12,351	26,614	35,000			•	
	Expense	2,010	10,876	10,696	45%	14,648			24,500				
otal Program Area: 1165 - Innovative Programs:		2,286	5,698	11,187	58%	10,135	5,286	3,979	10,500				
Program Area: 1175 - Parents & Tots										3,968	1,808	2,160	54%
	Revenue	370	882	321	20%	10,230			4,100				
	Expense	25	0	0	240/	5,346			2,125				
Fotal Program Area: 1175 - Parents & Tots:		345	882	321	21%	4,884	363	1,234	1,975				
Program Area: 1210 - Pre School 4-Year										29,186	19,177	10,008	34%
	Revenue	6,751	14,522	17,126	45%	23,941			31,150				
Total Dragram Aragi 1210 Dra School & Vaari	Expense	8,178	9,904	16,627	48% 14%	18,182			21,805				
Total Program Area: 1210 - Pre School 4-Year:		-1,426	4,617	498	14%	5,758	11,226	13,040	9,345				
Program Area: 1215 - Pre School 3-Year										14,446	11,659	2,787	19%
	Revenue	9,500	6,997	8,937	35%	9,771			19,250				
Total Program Area: 1215 - Pre School 3-Year:	Expense	4,547 4,953	6,404 593	6,407 2,530	37% 31%	-325		13,168 3,538	13,675 5,575				
1944 - 19 ₈ 7811 Area, 1213 - Fre Schoul S-Teal:		4,303	593	2,530	3170	-32:	5,147	3,338	5,575				
Program Area: 1260 - Nature					26-1					6,709	4,000	2,709	40%
	Revenue	990 394	8,613 5,386	4,122 2,122	30% 27%	9,765 5,697			8,500 5,490				
Total Program Area: 1260 - Nature:	Expense	394 596	3,227	2,122	34%	4,068			5,490 3,010				
Program Area: 1265 - Drama										0.550	7.614	1.046	20%
i logialit Area. 1203 - Didilid	Revenue	3,486	4,951	6,368	43%	9,291	6,986	12,400	11,000	9,559	7,614	1,946	20%
	Expense	2,640	2,832	3,400	38%	7,863			8,000				
Total Program Area: 1265 - Drama :		846	2,120	2,968	50%	1,428	1,882	2,527	3,000				
Program Area: 1275 - Day Camps										149,877	92,312	57,565	38%
	Revenue	-882	233,329	317,998	58%	200,374	378	248,880	245,000		•	•	•
	Expense	254	151,654	234,967	61%	125,150	254	151,533	192,550				
Total Program Area: 1275 - Day Camps:		-1,136	81,675	83,031	51%	75,225	124	97,346	52,450				

Programs Rev. & Exp Trends & Analysis		FY20-21 YTD > Nov	FY21-22 YTD > Nov	FY22-23 YTD > Nov	Trend	FY19-20 Total Activity	FY20-21 Total Activity	FY21-22 Total Activity	FY22-23 Budget	Average Revenue	Average Costs	Average Income	Avg Margir
Program Area: 1355 - Creative Crafts										1,136	632	504	44%
	Revenue	390	876	720	36%	1,50	3 670	1,236	1,650	1,150	032	504	4478
	Expense	266	245	511	50%	88		654	1,155				
Total Program Area: 1355 - Creative Crafts:		124	631	209	22%	61	8 313	582	495				
Program Area: 1370 - Fitness										37,508	27,766	9,742	26%
	Revenue	5,852	24,032	33,443	53%	56,37		41,532	41,000				
	Expense	3,316	16,411	20,951	52%	45,74		28,885	32,500				
Total Program Area: 1370 - Fitness:		2,537	7,621	12,492	55%	10,63	0 5,949	12,647	8,500				
Program Area: 1375 - Dog Obedience										14,377	7,053	7,324	51%
	Revenue	3,258	12,564	12,236	44%	16,17			17,000				
Total Program Area: 1375 - Dog Obedience:	Expense	1,660 1,598	6,095 6,469	5,993 6,243	44% 44%	7,78		10,430 10,814	8,850 8,150				
		_,	-,	-,			,	,	-,				-
Program Area: 1405 - Classes - Recital Based										119,859	88,341	31,517	26%
	Revenue	41,564	47,310		43%	137,09		120,030	133,800				
Total Program Area: 1405 - Classes - Recital Based:	Expense	18,089 23,476	20,311 27,000	24,221 43,312	39% 46%	103,07 34,01		83,776 36,253	97,400 36,400				
											1	1	1
Program Area: 1410 - Dance Team	D	12.072	17.446	21 402	410/	12.10	7 10 413	20.705	27.000	20,428	4,898	15,530	76%
	Revenue Expense	13,872 1,024	17,416 3,252	21,403 4,543	41% 52%	13,10		29,765 7,839	27,000 8,300				
Total Program Area: 1410 - Dance Team:	Expense	12,847	14,164	16,860	38%	9,31		21,926	18,700				
Program Area: 1415 - Recital										23,354	12,412	10,942	47%
	Revenue	-25	1,555	0		6,13	8 11,925	52,000	48,000	23,334	12,412	10,942	4778
	Expense	287	4,668	4,663	48%	3,43			21,000				
Total Program Area: 1415 - Recital:		-312	-3,113	-4,663	58%	2,70		27,666	27,000				
Program Area: 1420 - Adult Dance										8,178	3,899	4,278	52%
	Revenue	1,086	6,726	7,158	48%	8,99	1 4,794	10,749	6,400			1	
	Expense	216	3,071	3,678	53%	4,70		5,248	3,900				
Total Program Area: 1420 - Adult Dance:		870	3,655	3,481	43%	4,28	7 3,047	5,501	2,500				
Program Area: 1425 - Classes - Non Recital Based										23,660	9,094	14,566	62%
	Revenue	11,588	36,137	40,428	46%	25,22	4 9,620	36,137	16,000				
	Expense	8,121	9,056	11,678	40%	10,10		9,056	10,500 5,500				
Total Program Area: 1425 - Classes - Non Recital Based:		3,467	27,081	28,750	48%	15,11	7 1,499	27,081	5,500				
Program Area: 1455 - Piano										6,953	5,622	1,330	19%
	Revenue	953	4,977	2,289	28%	10,05		7,975	6,800				
Total Program Area: 1455 - Piano:	Expense	838	4,635 343	1,125 1,164	17% 72%	8,53		6,343 1,632	5,380 1,420				
											1		
Program Area: 1505 - Youth - Art										20,947	13,951	6,996	33%
	Revenue	6,789	18,770 11,849	15,150 10,886	37% 40%	18,75			22,500				
Total Program Area: 1505 - Youth - Art:	Expense	4,383 2,406	6,921	4,263	31%	14,71 4,04		18,241 12,252	16,800 5,700				
Program Aroa: 1510 Adulta Art													/
Program Area: 1510 - Adults - Art	Revenue	2,363	3,946	2,069	25%	8,34	1 4,718	6,563	8,000	6,541	5,054	1,486	23%
	Expense	2,363	3,014		23%	6,12			6,300				
Total Program Area: 1510 - Adults - Art:		608	932		33%	2,21			1,700				
Program Area: 1515 - Art Birthday Parties										5,082	3,686	1,396	27%
	Revenue	479	2,420	858	23%	8,33	6 789	6,122	8,000	5,002	5,000	1,550	21/0
	Expense	283	1,603	1,180	38%	6,32			6,300	1			
Total Program Area: 1515 - Art Birthday Parties:		196	817	-322	-47%	2,01	2 414	1,761	1,700				
Program Area: 1555 - CPR classes										1			

	YTD > Nov	VTD > New			I =			-				
		YTD > Nov	YTD > Nov	Trend	Total Activity	Total Activity	Total Activity	Budget	Revenue	Costs	Income	Margi
Revenue	0	0	422	100%	536		0	1,000				
Expense	1,024	2,147	3,015	49%			3,076	5,925				
	-1,024	-2,147	-2,593	45%	-8,160	-6,137	-3,076	-4,925				
					163,171	84,200	270,527	183,045				
									11,666	13,387	-1,721	-15%
Revenue	4,472	6,402	4,356	29%	19,734	5,359	9,905	28,000		1		
Expense	6,286	6,837	8,508	39%	-		12,278	22,800				
	-1,814	-435	-4,152	65%	-276	-2,515	-2,373	5,200				
ns									32,162	20,905	11,257	35%
Revenue												
					-							
	3,032	13,700	13,333	3370	8,150	0,408	19,173	10,390				
									34,440	24,809	9,631	28%
Revenue	9,956	20,808	35,217	53%			44,584	33,120				
Expense					-							
	7,280	5,512	15,597	40%	0,303	7,024	14,507	0,024				
									3,979	1,349	2,630	66%
Revenue	2,445	2,838	2,226	30%			4,871	3,120				
Expense												
	1,521	554	1,022	29%	2,150	2,002	2,850	1,576				
									2,145	971	1,174	55%
Revenue	1,012	1,233	1,859	45%			2,816	2,400				
Expense												
	592	897	823	30%	/93	921	1,808	1,280				
									15,633	6,849	8,784	56%
Revenue	2,613	10,344	12,105	48%			22,620	16,576				
Expense												
	1,410	3,350	5,154	59%	7,010	0,551	12,811	5,050				
									17,902	12,856	5,045	28%
Revenue	10,145	16,680	19,955	43%			26,573	26,000			•	-
Expense	6,111	11,042	9,327	35%			20,015	20,300				
	4,034	5,638	10,628	52%	646	7,932	6,558	5,700				
									12,209	8,060	4,149	34%
Revenue	6,875	8,570	7,392	32%			12,360	8,500				
Expense	1,827	11,057	4,316	25%	-		13,611	6,050				
	5,048	-2,486	3,075	55%	3,062	10,636	-1,251	2,450				
									6,538	3,649	2,889	44%
Revenue	419	7,035	7,147	49%			10,948	6,760				
Expense												
		_,,	5,257	/0		-,,,02	2,007	2,510				
									7,685	5,704	1,981	26%
Revenue												
Expense	1,/11 491	4,4/1	4,637	43%			3,353	7,176 7,314				
	Revenue Expense Revenue Expense Revenue Expense Revenue Expense Revenue Expense Revenue Expense Revenue Expense	Revenue 4,472 Expense 6,286 -1,024 6,286 ins -1,814 ms Revenue Expense 14,758 9,052 9,052 Revenue 2,675 7,280 7,280 Revenue 2,645 Expense 22,445 Expense 9,24 1,521 924 Revenue 2,643 Expense 1,521 Revenue 2,613 Expense 1,203 1,410 1,410 Revenue 6,875 Expense 1,203 1,410 4,034 Revenue 6,875 Expense 1,227 5,048 -211 Revenue 6,30 -211 6,30 Revenue 2,202 Expense 2,202 Expense 2,202	-1,024 -2,147 Revenue 4,472 6,402 Expense 6,286 6,837 -1,814 -435 nns Revenue 23,810 41,749 Expense 14,758 22,044 9,052 19,706 Revenue 9,956 20,808 Expense 2,675 10,896 7,280 9,912 Revenue 2,445 2,838 Expense 1,521 934 1,521 934 1,521 Revenue 1,012 1,233 Expense 1,203 6,954 1,203 6,954 1,410 3,390 1,410 3,390 Revenue 2,613 10,344 Expense 1,410 3,390 Revenue 2,615 8,570 Expense 1,827 11,042 4,034 5,638 2,486 Revenue 6,875 8,570 Expense 5,048 <td>Image: Note of the system Image: Note of the system Im</td> <td>Image: Problem in the system Image: Problem in the system in the system Image: Problem in the system in</td> <td>Image: Revenue -1,024 -2,147 -2,593 45% -4,160 Revenue 4,472 6,402 4,356 29% 1,63,171 Revenue 6,286 6,837 8,508 39% 2,010 I.814 -435 -4,152 65% -276 Ins 23,810 41,749 44,001 40% 27,169 Sepense 2,875 10,896 19,620 59% 8,300 Revenue 2,675 10,896 19,620 59% 3,438 Revenue 2,445 2,838 2,226 30% 3,217 J.521 934 1,022 29% 2,150 3,122 Revenue 1,012 1,233 1,859 45% 2,277 Lypense 1,203 6,954 8,971 52% 2,29% Revenue 2,613 10,344 12,105 48% 5,535 Lypense 1,410 3,3390 3,134 39% 7,610</td> <td>Image: Note of the system Image: Note of the system Im</td> <td>-1,024 -2,147 -2,593 45% Revenue 4,472 6,402 4,356 29% 19,734 5,359 9,905 1,141 435 4,112 65% 2,210 7,239 9,905 Revenue 2,3,810 41,749 44,001 40% 2,7,169 2,2,110 22,2,77 9,052 19,706 15,553 35% 33% 8,130 6,448 19,173 Revenue 9,955 20,008 35,217 53% 33,848 20,299 4,554 Revenue 2,475 10,086 19,620 59% 3,212 3,852 4,871 Revenue 1,012 1,233 1,859 45% 2,277 1,341 2,816 Revenue 1,012 1,233 1,859 45% 2,277 1,341 2,816 Revenue 1,012 1,233 1,859 45% 2,277 1,341 2,816 Revenue 1,012 1,233 1,859 4</td> <td>4.024 -2.147 -2.599 45% Revenue 4.072 6.402 4.356 29% Leparase 6.286 6.837 4.506 39% -1.814 -435 -4.152 6.96 -2.200 270,527 183,045 Revenue -1.814 -435 -4.152 6.96 -2.200 -2.200 -2.200 1.814 -435 -4.152 6.96 -2.276 -2.315 -2.373 5.200 Revenue -9.955 2.008 35.217 5.96 30.96 15.953 30% -2.206 2.977 7.831 16.99 Revenue -9.955 2.008 35.217 5.97 40% 5.207 7.644 15.997 31.10 Superse -9.955 2.0285 35.217 5.97 40% 5.207 7.644 14.547 3.120 Experse -9.952 9.912 1.597 40% 1.652 970 2.055 1.545 Experse</td> <td>Image: Section of the sectio</td> <td>1.024 -2,137 -2,58 45% 4.100 4.137 -1.076 4.925 Revenue 4,472 6,602 4,356 25% 161,171 84,200 276,357 188,065 1.144 -435 4,132 0,505 2,005 2</td> <td>1.024 2.347 2.349 4.36 4.349 4.377 4.076 4.325 Benerue Experies 4.477 5.640 4.355 298 278 2.339 2.339 4.339 <</td>	Image: Note of the system Im	Image: Problem in the system in the system Image: Problem in the system in	Image: Revenue -1,024 -2,147 -2,593 45% -4,160 Revenue 4,472 6,402 4,356 29% 1,63,171 Revenue 6,286 6,837 8,508 39% 2,010 I.814 -435 -4,152 65% -276 Ins 23,810 41,749 44,001 40% 27,169 Sepense 2,875 10,896 19,620 59% 8,300 Revenue 2,675 10,896 19,620 59% 3,438 Revenue 2,445 2,838 2,226 30% 3,217 J.521 934 1,022 29% 2,150 3,122 Revenue 1,012 1,233 1,859 45% 2,277 Lypense 1,203 6,954 8,971 52% 2,29% Revenue 2,613 10,344 12,105 48% 5,535 Lypense 1,410 3,3390 3,134 39% 7,610	Image: Note of the system Im	-1,024 -2,147 -2,593 45% Revenue 4,472 6,402 4,356 29% 19,734 5,359 9,905 1,141 435 4,112 65% 2,210 7,239 9,905 Revenue 2,3,810 41,749 44,001 40% 2,7,169 2,2,110 22,2,77 9,052 19,706 15,553 35% 33% 8,130 6,448 19,173 Revenue 9,955 20,008 35,217 53% 33,848 20,299 4,554 Revenue 2,475 10,086 19,620 59% 3,212 3,852 4,871 Revenue 1,012 1,233 1,859 45% 2,277 1,341 2,816 Revenue 1,012 1,233 1,859 45% 2,277 1,341 2,816 Revenue 1,012 1,233 1,859 45% 2,277 1,341 2,816 Revenue 1,012 1,233 1,859 4	4.024 -2.147 -2.599 45% Revenue 4.072 6.402 4.356 29% Leparase 6.286 6.837 4.506 39% -1.814 -435 -4.152 6.96 -2.200 270,527 183,045 Revenue -1.814 -435 -4.152 6.96 -2.200 -2.200 -2.200 1.814 -435 -4.152 6.96 -2.276 -2.315 -2.373 5.200 Revenue -9.955 2.008 35.217 5.96 30.96 15.953 30% -2.206 2.977 7.831 16.99 Revenue -9.955 2.008 35.217 5.97 40% 5.207 7.644 15.997 31.10 Superse -9.955 2.0285 35.217 5.97 40% 5.207 7.644 14.547 3.120 Experse -9.952 9.912 1.597 40% 1.652 970 2.055 1.545 Experse	Image: Section of the sectio	1.024 -2,137 -2,58 45% 4.100 4.137 -1.076 4.925 Revenue 4,472 6,602 4,356 25% 161,171 84,200 276,357 188,065 1.144 -435 4,132 0,505 2,005 2	1.024 2.347 2.349 4.36 4.349 4.377 4.076 4.325 Benerue Experies 4.477 5.640 4.355 298 278 2.339 2.339 4.339 <

Programs Rev. & Exp Trends & Analysis		FY20-21 YTD > Nov	FY21-22 YTD > Nov	FY22-23 YTD > Nov	Trend	FY19-20 Total Activity	FY20-21 Total Activity	FY21-22 Total Activity	FY22-23 Budget	Average Revenue	Average Costs	Average Income	Avg Margir
Program Area: 2130 - George Shimko Basketball										42,102	29,654	12,448	30%
	Revenue	16,964	29,460	29,405	39%	30,22	38,855	57,230	45,000	42,102	23,034	12,440	3078
	Expense	12,435	22,108	23,405	40%	22,45		39,805	37,000				
Total Program Area: 2130 - George Shimko Basketball:	Expense	4,529	7,352	6,278	35%	7,77		17,425	8,000				
Program Area: 2160 - Turkey Shoot										146	192	-46	-31%
	Revenue	100	280	220	37%	5	100	280	200				
	Expense	0	221	0		35		221	200				
Total Program Area: 2160 - Turkey Shoot:		100	59	220	58%	-29	100	59	0				
Program Area: 2165 - Volleyball For Charity										10,757	11,530	-773	-7%
	Revenue	200	9,302	40	0%	-13		32,203	19,000				
Tatal Desaura Association (Association	Expense	11	9,002	14,412	62%	16,27		18,087	19,000				
Total Program Area: 2165 - Volleyball For Charity:		189	300	-14,372	104%	-16,40	-27	14,116	U				
Program Area: 2175 - E Sports										49	67	-18	-36%
	Revenue	58	30	0				30	960				
Total Program Area: 2175 - E Sports:	Expense	200 -142	0 30	0				0 30	672 288				
Program Area: 2205 - Volleyball - Co Rec	D.u.		c		CCCC			0.007		6,886	5,694	1,192	17%
	Revenue	1,098 1,118	6,093 3,776	15,149 6,646	68% 58%	11,26		8,290 6,478	11,250 8,100				
Total Program Area: 2205 - Volleyball - Co Rec:	Expense	-20	2,318	8,503	79%	2,35		1,812	3,150				
Program Area: 2210 - Volleyball - Women's										12,739	3,960	8,779	69%
	Devenue	0	5,359	5,867	52%	16,81	7,320	14,083	13,500	12,739	3,960	8,779	09%
	Revenue Expense	468	4,045	3,946	52% 47%	5,39		5,552	5,625				
Total Program Area: 2210 - Volleyball - Women's:	Lypense	-468	1,314	1,921	69%	11,41		8,531	7,875				
Program Area: 2215 - Volleyball - Sand										292	231	61	21%
	Revenue	0	0	0		87	0	0	1,500	-	-		
	Expense	93	100	0		50		100	550				
Total Program Area: 2215 - Volleyball - Sand:		-93	-100	0		37	-93	-100	950				
Program Area: 2220 - Basketball - Men's										14,126	12,121	2,006	14%
	Revenue	4,550	11,152	12,605	45%	14,97	7,640	19,761	19,500			•	
	Expense	4,078	11,538	10,252	40%	12,37	5,635	18,352	17,745				
Total Program Area: 2220 - Basketball - Men's:		472	-386	2,353	96%	2,60	2,004	1,409	1,755				
Program Area: 2230 - Summer Softball - Co Rec 16										15,978	12,347	3,631	23%
	Revenue	11,000	15,883	10,984	29%	20,18	11,872	15,883	20,000		•	•	
Total Program Area: 2230 - Summer Softball - Co Rec 16:	Expense	6,419 4,581	14,365 1,518	6,879 4,106	25% 40%	15,05- 5,12		14,873 1,010	14,200 5,800				
Total Program Area. 2230 - Summer Soltball - Co Rec 10.		4,561	1,518	4,100	40%	3,12	4,737	1,010	5,800				
Program Area: 2235 - Summer Softball - Men's 16										33,400	20,301	13,099	39%
	Revenue	25,850	35,062	39,290	39%	36,44		35,062	38,350				
Total Program Area: 2235 - Summer Softball - Men's 16:	Expense	14,751 11,099	19,783 15,279	22,739 16,551	40% 39%	22,30		20,971 14,091	20,000 18,350				
Program Area: 2240 - Summer Softball - Men's 12					26-1					10,878	7,902	2,976	27%
	Revenue	8,800	3,208 8,444	7,810	39%	11,05		3,208 8,517	15,600				
Total Program Area: 2240 - Summer Softball - Men's 12:	Expense	6,941 1,859	-5 ,236	7,716 94	33% -3%	7,65 3,39		-5,309	10,450 5,150				
Program Area: 2250 - Fall Softball - Co Rec 16										13,085	10,027	3,058	23%
. Togram Area. 2250 - Pail Soltball - Co Rec 10	Revenue	12,130	13,990	7,520	22%	13,38	11,880	13,990	16,500	13,085	10,027	5,058	23%
	Expense	9,898	12,244	5,814	22%	6,22		13,990	9,200				
Total Program Area: 2250 - Fall Softball - Co Rec 16:	LAPEIISE	2,232	1,746	1,706	30%	7,16		280	7,300				

Programs Rev. & Exp Trends & Analysis	[FY20-21 YTD > Nov	FY21-22 YTD > Nov	FY22-23 YTD > Nov	Trend		9-20 Activity	FY20-21 Total Activity	FY21-22 Total Activity	FY22-23 Budget	Average Revenue	Average Costs	Average Income	Avg Margin
	Revenue	34,340	33,177	33,764	33%		26,180	-	33,177	37,000				
	Expense	24,720	14,341	24,010	38%		19,782		18,036	23,700				
Total Program Area: 2255 - Fall Softball - Men's 16:		9,620	18,836	9,754	26%		6,398	8,320	15,141	13,300				
Program Area: 2260 - Fall Softball - Men's 12											8,427	5,705	2,722	32%
	Revenue	9,350	7,642	8,200	33%		8,290		7,642	13,200				
Total Program Area: 2260 - Fall Softball - Men's 12:	Expense	7,128 2,222	4,667 2,975	5,841 2,359	33% 31%		4,869 3,421		4,818 2,824	6,750 6,450				
		-,	2,575	2,335	51/6		3,421	1,522	2,024	0,450				
Program Area: 2265 - Cup-In-Hand Kickball											0	0	0	
	Revenue	0	0	0			0	0	0	4,000				
	Expense	0	0	0			0	0	0	2,783				
Total Program Area: 2265 - Cup-In-Hand Kickball:		0	0	0			0	0	0	1,217				
												1	1	1
Program Area: 2285 - Floor Hockey											675	553	122	18%
	Revenue	193	0	0			1,832		0	0				
Total Program Area: 2285 - Floor Hockey:	Expense	93 100	100 -100	0 0			1,465 368		100 -100	0				
		100	-100	U			508	100	-100	ĩ	1			
Program Area: 2305 - Intramurals - Boy's Basketbal											3,481	2,910	571	16%
	Revenue	0	0	0			3,960	0	6,484	6,200				
	Expense	261	100	0			3,793		4,676	5,000				
Total Program Area: 2305 - Intramurals - Boy's Basketball:		-261	-100	0			167	-261	1,808	1,200				
												r		
Program Area: 2310 - Intramurals - Girl's Basketbal											3	0	3	100%
	Revenue	0	0	2,778	100%		8		0	3,000				
	Expense	0	0	334	100%		0		0	1,864				
Total Program Area: 2310 - Intramurals - Girl's Basketball:		0	0	2,444	100%		8	0	0	1,136				
Program Area: 2315 - Intramurals - Boy's Volleyball											0	0	0	
····		0	0	0			0	0	0	3,000		0	0	
	Revenue Expense	0	0	838	100%		0		0	1,410				
Total Program Area: 2315 - Intramurals - Boy's Volleyball:	Lypense	0	0	-838	100%		0		0	1,590				
Program Area: 2320 - Intramurals - Girl's Volleyball											583	472	111	19%
	Revenue	0	-8	0			1,748	0	0	1,700				
	Expense	312	100	0			1,004		100	1,380				
Total Program Area: 2320 - Intramurals - Girl's Volleyball:		-312	-108	0			744	-312	-100	320				
Program Area: 2325 - Intramurals - Jr High Boy's Ba	sketball											791	126	14%
I logian Area. 2323 - Intranarais - 51 high boy 3 ba		0	0	0			2,749	0	0	2,700	916	791	126	14%
	Revenue Expense	93	100	0			2,149		100	2,700				
ا Total Program Area: 2325 - Intramurals - Jr High Boy's Baske		-93	-100	0			571		-100	450				
Program Area: 2345 - Youth Basketball											10,588	4,662	5,926	56%
	Revenue	0	0	7	100%		11,842	4,648	15,275	13,000				
	Expense	0	0	0			5,074		5,969	7,496	1			
Total Program Area: 2345 - Youth Basketball:		0	0	7	100%		6,768	1,705	9,305	5,504	1			
Program Area: 2346 - INtramurals - Dodgeball											C10	216	202	650/
riogram Area. 2040 - Intramurais - Dougeball	Bourner	0	0	1 160	100%		1,829	0	0	1,800	610	216	393	65%
	Revenue Expense	0	0	1,162 261	100% 100%		1,829		0	930				
Total Program Area: 2346 - INtramurals - Dodgeball:	expense	0	0	901	100%	1	1,180		0	870	1			
· · · ·														
Program Area: 2350 - Outdoor Soccer - Little Kicker	s										7,260	1,907	5,353	74%
	Revenue	5,295	8,502	8,225	37%		7,985	5,295	8,502	8,625		•		
	Expense	2,451	1,605	2,043	33%	-	1,665		1,605	2,424	1			
Total Program Area: 2350 - Outdoor Soccer - Little Kickers:		2,844	6,896	6,182	39%		6,319	2,844	6,896	6,201				
Decement Areas 22EE Cutders Courses Visit														1
Program Area: 2355 - Outdoor Soccer - Youth											14,491	4,853	9,637	67%
	Revenue	10,050	18,650	18,669	39%		14,772		18,650	17,355				
Total Program Area: 2355 - Outdoor Soccer - Youth:	Expense	7,062 2,988	3,815 14,835	4,640 14,029	30% 44%	┥┝──	3,684 11,088		3,815 14,835	5,620 11,735	1			
Total i Tograni Area. 2355 - Outuour Sotter - Touth:	I	2,388	14,035	14,029	+470	1 1	11,008	2,988	14,005	11,755	1			

Programs Rev. & Exp Trends & Analysis		FY20-21 YTD > Nov	FY21-22 YTD > Nov	FY22-23 YTD > Nov	Trend		FY19-20 Total Activity	FY20-21 Total Activity	FY21-22 Total Activity	FY22-23 Budget	Average Revenue	Average Costs	Average Income	Avg Margin
					nenu	+			iotal Activity	Buuger	Nevenue	COSIS	income	ividigifi
Program Area: 2360 - Outdoor Soccer - Travel											4,161	2,037	2,124	51%
	Revenue	2,800	5,291	5,647	41%		4,391	2,800	5,291	5,300		•	•	•
	Expense	1,561	2,438	2,393	37%	1 1	2,111	1,561	2,438	3,185				
otal Program Area: 2360 - Outdoor Soccer - Travel:		1,240	2,853	3,254	44%		2,280	1,240	2,853	2,115				
Program Area: 2365 - Indoor Soccer - Little Kickers											4,522	1,274	3,248	72%
	Revenue	0	0	7	100%		5,177	2,064	6,325	6,900		1,2,1	5,210	7270
	Expense	0	0	0			733	1,692	1,395	1,545				
otal Program Area: 2365 - Indoor Soccer - Little Kickers:		0	0	7	100%	1 [4,443	372	4,930	5,355				
Program Area: 2370 - Indoor Soccer - Youth											13,252	4,595	8,657	65%
	Revenue	-92	-67	-98	38%		16,240	5,811	17,706	16,465		,		
	Expense	0	0	0			5,503	3,233	5,050	5,115				
otal Program Area: 2370 - Indoor Soccer - Youth:		-92	-67	-98	38%	1	10,737	2,577	12,656	11,350				
Program Area: 2375 - Indoor Soccer - Junior											5,041	1,845	3,196	63%
-	Revenue	0	0	0			6,017	1,878	7,227	5,785	5,0.1		5,250	5570
	Expense	0	0	0			1,748	1,611	2,175	2,805				
otal Program Area: 2375 - Indoor Soccer - Junior:		0	0	0		1	4,269	267	5,052	2,980				
Program Area: 2380 - Indoor Soccer - High School											4,261	1,878	2,384	56%
	Revenue	0	342	1,256	79%		7,191	0	5,593	7,200	4,201	1,070	2,504	5070
	Expense	93	100	0			2,949	171	2,513	2,475				
tal Program Area: 2380 - Indoor Soccer - High School:		-93	242	1,256	89%	1	4,242	-171	3,080	4,725				
Program Area: 2420 - George Shimko Camp											10,675	8,518	2,158	20%
	Revenue	9,633	12,523	14,742	40%		9,870	9,633	12,523	10,985	10,073	0,510	2,100	2070
	Expense	7,706	12,525	14,742	40%		7,842	7,706	10,005	8,788				
tal Program Area: 2420 - George Shimko Camp:	expense	1,927	2,518	2,979	40%	1	2,028	1,927	2,518	2,197				
Program Area: 2455 - Sports Camp											86,349	46,888	39,461	46%
	Revenue	337	101,370	170,461	63%		158,581	-674	101,139	125,232		-0,000	55,401	+070
	Expense	139	61,205	82,007	57%		79,319	-674	61,205	89,738				
otal Program Area: 2455 - Sports Camp:	expense	198	40,166	88,454	69%	1	79,262	-812	39,935	35,494				
Program Area: 2456 - Summer Hangout											9,395	5,722	3,673	39%
	Revenue	28,185	0	0			0	28,185	0	0		5,722	3,073	3370
	Expense	17,167	0	0			0	17,167	0	0				
otal Program Area: 2456 - Summer Hangout:	Expense	11,018	0	0		1	0	11,018	0	0				
Program Area: 2460 - Field Trips											12,164	11,832	332	3%
	Revenue	0	15,954	23,397	59%		20,538	0	15,954	24,000	12,104	11,032	332	370
	Expense	-4,336	18,458	23,397 21,291	60%		20,558	-4,336	18,458	24,000				
otal Program Area: 2460 - Field Trips:	Expense	4,336	-2,504	2,105	53%	1	-837	4,336	-2,504	0				
Program Area: 2515 - FLASH Program											390,422	180,041	210,381	54%
-0	Revenue	105,783	188,740	218,463	43%		572,235	184,244	414,787	550,000	330,422	100,041	210,301	J470
	Expense	47,700	90,327	111,038	45%		253,239	104,244	181,649	261,000				
otal Program Area: 2515 - FLASH Program:	LAPEIISE	58,083	98,414	107,425	41%	1	318,996	79,011	233,138	289,000				
Program Area: 2520 - FLASH Field Trips											10,380	7,555	2,825	27%
	Revenue	1,852	7,968	6,576	40%		15,509	3,855	11,775	23,520	10,300	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2,023	2770
	Expense	667	4,398	3,490	40%		9,375	2,695	10,595	16,923				
otal Program Area: 2520 - FLASH Field Trips:	Expense	1,186	3,570	3,086	39%	1	6,133	1,161	1,180	6,597				

Programs Rev. & Exp Trends & Analysis		FY20-21 YTD > Nov	FY21-22 YTD > Nov	FY22-23 YTD > Nov	Trend	FY19-20 Total Activity	FY20-21 Total Activity	FY21-22 Total Activity	FY22-23 Budget	Average Revenue	Average Costs	Average Income	Avg Margin
							-		_		Γ	1	1
Program Area: 2525 - Break Camps										14,442	7,850	6,591	46%
	Revenue	1,372 1,030	7,267 3,915	6,037 6,764	41% 58%	17,757		19,840 9,941	44,100 31,695				
Total Program Area: 2525 - Break Camps:	Expense	342	3,352	-727	-25%	7,516		9,899	12,406				
Total Fund: 20 - Pavilion:						540,830	218,536	477,115	546,137				
Fund: 31 - Aquatics Program Area: 3100 - Tot Swim													
Program Area: 3100 - Tot Swim										14,869	1,726	13,143	88%
	Revenue	1,215	17,779	38	0% 84%	22,056		21,336	29,640 3,624				
Total Program Area: 3100 - Tot Swim :	Expense	143 1,073	792 16,987	5,080 - 5,042	-39%	3,160		1,875 19,461	26,016				
Brogrom Aron 210F Youth Swim												1	
Program Area: 3105 - Youth Swim										47,338	18,904	28,434	60%
	Revenue	4,073 1,240	45,027 15,736	80,103 21,355	62% 56%	80,615 36,480		57,329 18,992	79,920 20,933				
Total Program Area: 3105 - Youth Swim :	Expense	2,833	29,290	58,748	65%	44,135		38,338	58,987				
											1		
Program Area: 3115 - Aqua Exercise	D	10 492	17 (25	14 100	2.40/	0.455	10.458	10 121	26.445	12,351	3,060	9,291	75%
	Revenue	10,483 1,463	17,625 4,824	14,186 4,208	34% 40%	8,455		18,131 4,974	26,445 5,784				
Total Program Area: 3115 - Aqua Exercise:	Expense	9,021	12,801	9,979	31%	5,710		13,157	20,661				
											1	1	-
Program Area: 3120 - Lifeguard Training										2,030	1,954	76	4%
	Revenue	560	1,320	976	34%	4,210		1,320	1,500				
Table Desame Association (Second Table)	Expense	2,277 -1,717	2,753 -1,433	6,159	55% 62%	833 3,378		2,753	2,676 -1,176				
Total Program Area: 3120 - Lifeguard Training:		-1,717	-1,435	-5,183	02%	5,576	-1,717	-1,433	-1,176				
Program Area: 3125 - Adult Swim										1,797	375	1,422	79%
	Revenue	0	1,715	1,199	41%	2,742		2,650	5,040				
	Expense	0	29	0	120/	837		239	1,224				
Total Program Area: 3125 - Adult Swim:		0	1,686	1,199	42%	1,905	-50	2,411	3,816				
Total Fund: 31 - Aquatics:						74,023	11,140	71,933	108,304				
Fund: 34 - Special recreation													
Program Area: 3405 - Clubs										22,282	29,398	-7,116	-32%
	Revenue	6,962	17,898	30,353	55%	18,569	16,100	32,176	17,500		.,	, .	
	Expense	3,557	18,097	30,107	58%	36,645		39,138	16,000				
Total Program Area: 3405 - Clubs:		3,405	-199	247	7%	-18,076	3,689	-6,962	1,500				
Program Area: 3410 - Field Trips										2,618	1,814	804	31%
	Revenue	293	315	1,875	76%	5,843	293	1,720	1,650	2,010	1,014	004	5170
	Expense	15	544	2,059	79%	3,839		1,589	2,550				
Total Program Area: 3410 - Field Trips:		278	-229	-184	136%	2,004	278	131	-900				
Program Area: 3415 - Leisure Education										700	646	54	8%
	Revenue	0	422	654	61%	1,353	198	550	350				1
	Expense	0	192	171	47%	1,235	225	479	250				
Total Program Area: 3415 - Leisure Education:		0	230	483	68%	118	-27	71	100				
Program Area: 3455 - Special Olympics										23,017	11,014	12,003	52%
	Revenue	2,103	9,786	16,674	58%	47,142	3,088	18,821	12,000	,	,		1
	Expense	140	7,453	13,855	65%	22,168		10,154	6,500				
Total Program Area: 3455 - Special Olympics:		1,963	2,333	2,820	40%	24,974	2,368	8,667	5,500				
Program Area: 3460 - Aquatics										2,623	4,074	-1,452	-55%
	Revenue	280	1,941	2,934	57%	2,666	280	4,922	2,000	2,025	.,	1,152	55,0
	Expense	0	714	4,399	86%	10,225		1,999	2,550				
Total Program Area: 3460 - Aquatics:		280	1,227	-1,465	-3522%	-7,558	280	2,923	-550				

Programs Rev. & Exp Trends & Analysis		FY20-21	FY21-22	FY22-23		FY19-20	FY20-21	FY21-22	FY22-23	Average	Average	Average	Avg
-		YTD > Nov	YTD > Nov	YTD > Nov	Trend	Total Activity	Total Activity	Total Activity	Budget	Revenue	Costs	Income	Margir
Program Area: 3465 - Fitness										1,951	622	1,329	68%
. regioni predi anos - ricicas	Revenue	195	1,276	1,430	49%	2,012	1,193	2,649	1,500	1,921	622	1,329	68%
	Expense	193	389	330	36%	740	468	659	750				
Total Program Area: 3465 - Fitness:		-3	887	1,100	55%	1,273	725	1,990	750				
Program Area: 3505 - Day Camp										20,937	31,041	-10,105	-48%
	Revenue	0	6,937	4,765	41%	28,864	6,943	27,004	13,000	20,957	51,041	-10,105	-4070
	Expense	0	25,914	34,327	57%	65,330	0	27,794	28,750				
Total Program Area: 3505 - Day Camp:		0	-18,977	-29,562	61%	-36,466	6,943	-790	-15,750				
Program Area: 3510 - SR University										0	0	0	
,	Revenue	0	0	0		C	0	0	0	0	U	U	
	Expense	0	0	0		0	0	0	0				
Total Program Area: 3510 - SR University:		0	0	0		C	0	0	0				
Program Area: 3555 - Veteran Services													
	Revenue	0	0	0		C	0	0	0				
	Expense	0	53	116	69%	11,686	0	53	3,700				
Total Program Area: 3555 - Veteran Services:		0	-53	-116	69%	-11,686	0	-53	-3,700				
Total Fund: 34 - Special recreation:						-45,418	14,257	5,977	-13,050				
Fundi 20 Museum													
Fund: 39 - Museum Program Area: 3910 - Summer #I - June										11,341	11,638	-296	-3%
	Revenue	258	0	0		33,788	237	0	39,900	11,341	11,038	-290	-3%
	Expense	-268	0	1,259	127%	35,176	-263	0	39,050				
Fotal Program Area: 3910 - Summer #I - June:		526	0	-1,259	172%	-1,389	500	0	850				
Program Area: 3915 - Summer #2 - August										17,595	15,422	2 172	12%
. 105.311 Alea. 3313 - Summer #2 - August	Revenue	236	0	38,937	99%	52,571	215	0	39,900	17,595	15,422	2,173	12%
	Expense	-762	0	30,614	103%	47,028	-762	0	39,050				
Total Program Area: 3915 - Summer #2 - August:		998	0	8,323	89%	5,543	977	0	850				
Program Area: 3920 - Fall - November										23,650	14,077	9,573	40%
	Revenue	258	7,774	40,354	83%	43,714	237	27,000	39,900	23,050	14,077	5,575	4070
	Expense	0	7,572	25,836	77%	31,361	0		39,050				
Total Program Area: 3920 - Fall - November:		258	202	14,518	97%	12,352	237	16,129	850				
Program Area: 3925 - Spring - March													
·····	Revenue	-1,572	0	0		C	-266	-44	39,900				
	Expense	760	0	6,710	90%	13,913	760	0	38,950				
Total Program Area: 3925 - Spring - March:		-2,332	0	-6,710	74%	-13,913	-1,026	-44	950				
Program Area: 3930 - Teen - February										19,187	19,380	-193	-1%
	Revenue	56	0	1,492	96%	30,177	42	27,343	44,700		.,		
	Expense	0	6,868	6,548	49%	32,327	0	25,813	43,600				
Fotal Program Area: 3930 - Teen - February:		56	-6,868	-5,056	43%	-2,150	42	1,530	1,100				
Program Area: 3935 - Broadway Jr July										30,811	19,701	11,109	36%
	Revenue	-34	39,225	52,136	57%	53,241	-34	39,225	53,000			1 ,	
	Expense	0	16,037	26,718	62%	43,068	0	16,037	34,300				
Fotal Program Area: 3935 - Broadway Jr July:		-34	23,188	25,418	52%	10,173	-34	23,188	18,700				
Fotal Fund: 39 - Museum:						11,681	-341	40,804	23,300				
Fund: 70 - Ice arena													
Fund: 70 - Ice arena Program Area: 7040 - BDay Party Program										7,980	1,203	6,777	85%
	Revenue	-844	1,650	2,329	74%	13,515	-844	11,270	10,000		1,205	3,777	0370
	Expense	0	0	27	100%	3,609	0		1,000				
Total Program Area: 7040 - BDay Party Program:		-844	1,650	2,302	74%	9,906	-844	11,270	9,000				

Programs Rev. & Exp Trends & Analysis		FY20-21 YTD > Nov	FY21-22 YTD > Nov	FY22-23 YTD > Nov	Trend	FY19-20 Total Activity	FY20-21 Total Activity	FY21-22 Total Activity	FY22-23 Budget	Average Revenue	Average Costs	Average Income	Avg Margin
Program Area: 7055 - Skate Lessons										75,632	17,970	57,662	76%
	Revenue	36,209	39,940	45,592	37%	85,418	47,741	93,738	84,000		,	,	
	Expense	7,979	9,601	9,958	36%	23,909	10,708	19,294	18,060				
Total Program Area: 7055 - Skate Lessons:		28,229	30,339	35,634	38%	61,509	37,033	74,444	65,940				
Program Area: 7060 - Freestyle										51,588	3,411	48,176	93%
	Revenue	30,566	31,825	22,588	27%	53,230	47,368	54,165	48,000				
	Expense	1,193	16	123	9%	7,691	2,502	42	1,000				
Total Program Area: 7060 - Freestyle:		29,373	31,809	22,465	27%	45,539	44,866	54,123	47,000				
Program Area: 7065 - Skating Camp										608	199	409	67%
	Revenue	0	0	0		574	0	1,249	1,188				
	Expense	0	0	40	100%	477	0	120	860				
Fotal Program Area: 7065 - Skating Camp:		0	0	-40	100%	97	0	1,129	328	1			
Program Area: 7075 - Specialty on-ice training										1,747	595	1,151	66%
	Revenue	1,330	1,620	1,460	33%	2,290	1,330	1,620	1,650				
	Expense	310	710	625	38%	766	310	710	750				
Fotal Program Area: 7075 - Specialty on-ice training:		1,020	910	835	30%	1,524	1,020	910	900				
Program Area: 7080 - Specialty off-ice training										7,131	3,908	3,224	45%
	Revenue	2,391	5,627	2,707	25%	9,689	3,066	8,639	8,500				
Total Dragrom Areas 7090 Cassistic aff in tasta	Expense	764	2,618	1,220	27%	6,465	1,554	3,704	5,400	1			
Total Program Area: 7080 - Specialty off-ice training:		1,627	3,009	1,488	24%	3,224	1,512	4,935	3,100				
Program Area: 7090 - Winter Exhibition										1,237	520	717	58%
	Revenue	-50	80	940	97%	1,499	1,195	1,018	1,000				
Fotal Program Area: 7090 - Winter Exhibition:	Expense	0 - 50	524 - 444	0	211%	289 1,210	439 756	832 185	820 180	1			
												1	-
Program Area: 7095 - Summer Exhibition										880	375	505	57%
	Revenue	810	735	585	27%	1,094	810	735	750				
Fotal Program Area: 7095 - Summer Exhibition:	Expense	142 668	235 500	0	33%	748 346	142 668	235 500	500 250	1			
Total Fund: 70 - Ice arena:						125,518	84,499	148,060	128,898				
Fund: 80 - Racquet Center										1			
Program Area: 8055 - Parent & Tot Class										16,857	2,023	14,833	88%
	Revenue	0	4,338	28,890	87%	32,808	0	17,761	20,000	10,037	2,023	14,000	30%
	Expense	440	558	1,734	63%	3,736	440	1,894	2,100				
Total Program Area: 8055 - Parent & Tot Class:	p. 74	-440	3,780	27,157	89%	29,072	-440	15,867	17,900	1			
Program Area: 8060 - Boy's Pre-Gym										17,986	3,976	14,010	78%
	Revenue	6,341	15,796	18,867	46%	20,039	9,384	24,535	25,000		L	,	
	Expense	766	3,028	3,324	47%	5,337	1,628	4,962	6,000				
Total Program Area: 8060 - Boy's Pre-Gym :		5,576	12,768	15,543	46%	14,702	7,756	19,573	19,000				
Program Area: 8065 - Girl's Pre-Gym										108,204	22,601	85,603	79%
	Revenue	28,002	96,317	109,598	47%	116,568	51,496	156,547	160,000		•		-1
	Expense	5,895	13,842	20,912	51%	30,376	12,307	25,120	24,000				
Fotal Program Area: 8065 - Girl's Pre-Gym :		22,107	82,475	88,686	46%	86,192	39,189	131,427	136,000	1			
Program Area: 8070 - Girl's Beginner										117,016	21,365	95,651	82%
	Revenue	32,387	99,888	114,972	47%	124,730	61,858	164,460	160,000		•	•	
	Expense	6,584	15,089	17,827	45%	24,078	13,374	26,643	24,000				
Fotal Program Area: 8070 - Girl's Beginner :		25,803	84,798	97,145	47%	100,652	48,483	137,817	136,000	1			
Program Area: 8075 - Girl's Intermediate										52,781	12,185	40,596	77%
	Revenue	19,965	38,273	42,924	42%	65,170	29,866	63,307	85,000				
	Expense	4,274	6,893	7,901	41%	17,479	7,144	11,933	15,000				
Total Program Area: 8075 - Girl's Intermediate :		15,691	31,380	35,023	43%	47,692	22,723	51,374	70,000	1			

Programs Rev. & Exp Trends & Analysis		FY20-21	FY21-22	FY22-23			FY19-20	FY20-21	FY21-22	FY22-23	Average	Average	Average	Avg
		YTD > Nov	YTD > Nov	YTD > Nov	Trend		Total Activity	Total Activity	Total Activity	Budget	Revenue	Costs	Income	Margin
Program Area: 8080 - Girl's Advanced											41,061	12,961	28,100	68%
Togram Area. 0000 - Gitt's Advanced	Revenue	16,670	26,228	22,452	34%		54,801	26,031	42,351	60,000	41,061	12,961	28,100	68%
	Expense	4,486	6,002	7,381	41%		20,199	7,652	11,033	12,000				
Total Program Area: 8080 - Girl's Advanced:	Expense	12,184	20,226	15,072	32%		34,602	18,379	31,318	48,000				
Program Area: 8085 - Girl's Developmental											18,939	3,056	15,884	84%
	Revenue	10,465	12,244	11,517	34%		20,774	15,254	20,789	21,000		-		
	Expense	1,049	418	1,328	47%		6,378	1,717	1,072	1,000				
Total Program Area: 8085 - Girl's Developmental:		9,416	11,826	10,190	32%		14,396	13,538	19,717	20,000				
Program Area: 8090 - Cheer Tumble											39,753	10,015	29,738	75%
	Revenue	21,190	26,303	26,275	36%		46,184	32,226	40,849	50,000				
	Expense	5,068	5,895	4,970	31%		14,532	7,129	8,383	12,000				
Total Program Area: 8090 - Cheer Tumble :		16,123	20,408	21,305	37%		31,652	25,097	32,465	38,000				
Program Area: 8095 - Boys Gymnastics											17,217	6,080	11,138	65%
	Revenue	7,851	14,631	14,197	39%		14,595	14,010	23,047	24,000		•	•	
	Expense	3,193	4,948	5,481	40%		4,922	5,049	8,269	9,000				
Total Program Area: 8095 - Boys Gymnastics:		4,658	9,683	8,716	38%		9,673	8,962	14,778	15,000				
Program Area: 8100 - Boys Team											25,023	17,936	7,088	28%
	Revenue	8,952	18,879	13,177	32%		29,723	14,692	30,656	30,000			•	
	Expense	5,202	12,270	12,750	42%		20,853	10,789	22,165	22,900				
Total Program Area: 8100 - Boys Team:		3,749	6,609	427	4%		8,870	3,902	8,491	7,100				
Program Area: 8104 - Awards Banquet											1,292	952	340	26%
	Revenue	0	0	0			3,875	0	0	4,000		•	•	
	Expense	0	0	0			2,547	310		3,000				
Total Program Area: 8104 - Awards Banquet:		0	0	0			1,328	-310	0	1,000				
Program Area: 8105 - Girls Team											135,111	75,758	59,353	44%
	Revenue	59,463	84,069	80,456	36%		150,491	104,303	150,540	156,000				
	Expense	38,154	41,406	53,034	40%		95,445	58,870	72,961	92,000				
Total Program Area: 8105 - Girls Team:		21,308	42,663	27,423	30%		55,046	45,433	77,579	64,000				
Program Area: 8110 - Open Gym						1					27,578	6,139	21,439	78%
	Revenue	10	7,712	20,381	73%	1	38,778	306	43,650	50,000				
	Expense	31	1,422	2,711	65%	_	13,430	72	4,915	8,000				
Total Program Area: 8110 - Open Gym:		-21	6,290	17,670	74%	1	25,348	234	38,735	42,000				
Program Area: 8115 - Holiday Show						1					1,403	1,745	-342	-24%
	Revenue	-15	2,136	5,563	72%	1	2,094	-15		2,500				
	Expense	0	1,391	1,447	51%	1	2,075	0	-, -	2,000				
Total Program Area: 8115 - Holiday Show:		-15	745	4,116	85%	1	19	-15	-1,031	500				

Programs Rev. & Exp Trends & Analysis		FY20-21 YTD > Nov	FY21-22 YTD > Nov	FY22-23 YTD > Nov	Trend		Y19-20 al Activity	FY20-21 Total Activity	FY21-22 Total Activity	FY22-23 Budget	Average Revenue	Average Costs	Average Income	Avg Margin
										-				-
Program Area: 8120 - Spring Fling											522	1,947	-1,425	-273%
	Revenue	0	0	0			1,566	0	0	2,000				
Total Program Area: 8120 - Spring Fling:	Expense	-595 595	0	0		┨	6,137 - 4,571	-595 595	299 - 299	1,000 1,000				
Program Area: 8125 - Special Olympics											4,291	3,249	1,042	24%
	Revenue	2,347	1,800	2,100	34%		5,041	4,465	3,368	4,500	4,291	5,249	1,042	24%
	Expense	990	2,136	2,424	44%		4,006	2,342	3,400	3,500				
Total Program Area: 8125 - Special Olympics:		1,358	-336	-324	-47%		1,035	2,123	-32	1,000				
Program Area: 8130 - In House Meets											346	659	-312	-90%
	Revenue	0	0	0			1,039	0	0	1,500				-
	Expense	153	17	0			1,321	436	219	1,251				
Total Program Area: 8130 - In House Meets:		-153	-17	0			-282	-436	-219	249				
Program Area: 8135 - Private Lessons											17,595	7,752	9,842	56%
	Revenue	6,665	8,750	7,940	34%		14,398	23,577	14,810	15,000				
Total Drogram Area: 812E Drivato Loccons	Expense	2,545	4,382	3,129	31% 36%	┥┝──	7,611	9,000 14,577	6,646	7,500				
Total Program Area: 8135 - Private Lessons:		4,120	4,368	4,811	36%		6,787	14,577	8,164	7,500				
Program Area: 8140 - Field Trips											2,819	1,419	1,400	50%
	Revenue	0	320	2,871	90%		7,897	0	560	1,000				
Total Program Area: 8140 - Field Trips:	Expense	41 - 41	694 - 374	1,500 1,371	67% 143%	_	3,212 4,685	192 -192	855 - 295	500 500				
												1	1	1
Program Area: 8145 - Birthday Parties	-										22,161	6,840	15,322	69%
	Revenue	430 213	11,680 1,974	24,605 3,837	67% 64%		35,357 14,010	1,810 705	29,317 5,803	16,000 4,800				
Total Program Area: 8145 - Birthday Parties:	Expense	213	9,706	20,768	68%		21,347	1,105	23,513	4,800 11,200				
Program Area: 8146 - Gym Ninja											69,374	16,439	52,935	76%
r togram Arca. 0140 - Gym Anja	Revenue	26,515	54,313	62,053	43%		72,946	48,716	86,462	100,000	69,374	16,439	52,935	76%
	Expense	4,186	15,808	9,693	33%		18,362	9,650	21,305	32,000				
Total Program Area: 8146 - Gym Ninja:		22,329	38,505	52,360	46%		54,583	39,066	65,157	68,000				
Program Area: 8150 - Kids Night Out											2,173	1,197	976	45%
	Revenue	0	0	0			6,520	0	0	1,500				
	Expense	14	131	0			3,446	14	131	1,500				
Total Program Area: 8150 - Kids Night Out:		-14	-131	0			3,074	-14	-131	0				
Program Area: 8151 - Quick Start - Ages 5-8											34,312	5,294	29,018	85%
	Revenue	15,537	29,181	23,100	34%		32,258	26,398	44,278	45,000				
Total Program Area: 8151 - Quick Start - Ages 5-8:	Expense	2,584 12,953	4,280 24,901	4,538 18,562	40% 33%	┨ ┣──	4,540 27,718	4,165 22,234	7,177 37,101	8,000 37,000				
				-										
Program Area: 8155 - Youth Tennis - Ages 9-10	Ρ.	10.000	20.000	24.002	440/		46 304	10.000	34.454	25.000	21,433	8,953	12,480	58%
	Revenue	10,693 3,841	20,659 7,495	21,983 7,320	41% 39%		16,281 8,702	16,866 7,170	31,151 10,986	35,000 15,000				
Total Program Area: 8155 - Youth Tennis - Ages 9-10:	Expense	6,853	13,164	14,663	42%	1	7,579	9,696	20,165	20,000				
Program Area: 8160 - Youth Tennis - Ages 11-17											30,936	8,734	22,201	72%
	Revenue	11,974	25,990	22,241	37%		23,617	23,685	45,505	45,000	30,330	5,754	22,201	, 270
	Expense	3,781	6,404	6,581	39%		8,289	6,740	11,174	12,000				
Total Program Area: 8160 - Youth Tennis - Ages 11-17:		8,194	19,586	15,661	36%		15,328	16,945	34,331	33,000				
Program Area: 8165 - Tournament Training											6,567	2,890	3,677	56%
	Revenue	1,459	4,104	5,791	51%		6,015	4,120	9,565	9,000		1	ļ	1
	Expense	646	2,178	1,545	35%		2,162	1,776	4,733	4,000				
Total Program Area: 8165 - Tournament Training:		813	1,926	4,246	61%		3,853	2,345	4,832	5,000				

Programs Rev. & Exp Trends & Analysis		FY20-21 YTD > Nov	FY21-22 YTD > Nov	FY22-23 YTD > Nov	Trend		FY19-20 Total Activity	FY20-21 Total Activity	FY21-22 Total Activity	FY22-23 Budget	Average Revenue	Average Costs	Average Income	Avg Margin
Program Area: 8170 - Adult Tennis											26.095	8,725	17,370	67%
	Revenue	10,883	26,075	25,729	41%		19,874	16,891	41,520	45,000	20,055	0,725	17,570	07.00
	Expense	2,765	6,871	10,822	53%		6,265	4,815	15,096	12,000				
Total Program Area: 8170 - Adult Tennis:		8,118	19,204	14,908	35%		13,609	12,076	26,425	33,000				
Program Area: 8175 - Walk on											77,278	24,339	52,939	69%
	Revenue	31,448	49,638	70,844	47%		70,272	59,854	101,708	100,000				
	Expense	10,671	16,465	20,578	43%		24,358	18,214	30,446	30,000				
Total Program Area: 8175 - Walk on :		20,777	33,172	50,266	48%	1	45,914	41,640	71,262	70,000				
Program Area: 8180 - Private Tennis Lessons											61,672	29,484	32,188	52%
	Revenue	21,946	30,366	67,140	56%		38,205	70,952	75,859	72,000				-
	Expense	10,069	14,788	32,262	56%		18,837	33,353	36,261	30,000				
Total Program Area: 8180 - Private Tennis Lessons:		11,878	15,578	34,878	56%		19,368	37,599	39,598	42,000				
Program Area: 8205 - Baseball Camps											22,200	4,202	17,998	81%
	Revenue	8,436	9,132	8,737	33%		15,746	22,090	28,765	25,000				
	Expense	614	1,602	1,305	37%		4,370	2,533	5,703	3,000				
Total Program Area: 8205 - Baseball Camps:		7,822	7,530	7,432	33%		11,376	19,557	23,062	22,000				
Program Area: 8350 - Wallyball Leagues														
	Revenue	340	663	272	21%		1,132	280	1,118	0				
Total Program Area: 8350 - Wallyball Leagues:		340	663	272	21%		1,132	280	1,118	0				
Total Fund: 80 - Racquet Center:							691,780	452,126	931,863	965,949				
Report Total:		517,889	1,088,512	1,252,219		1	1,561,583	864,417	1,946,279	1,942,583				

Oak Lawn Park District -- Long-term Capital Improvement Projects

	Public	2021-22	2022-23	2023-24	2024-25	2025-26	Total
Capital Project	Support	Actual	Projection	Proposed	Proposed	Proposed	Project
Bond Issuance Fees	-	18,650	19,000	21,000	23,000	25,000	106,650
Wolfe Wildlife / stewardship	-	25,453	4,840	-	-	-	30,293
District / Sport Courts	-	52,680					52,680
District / Asphalt repairs	-	79,525	26,625	50,000	30,000	30,000	216,150
Maintenance / Roof over south half	-	106,411					106,411
Brandt Park / Renovation	-	595,166					595,166
Fleet / Sidewalk machine	-	20,370					20,370
Fleet / 72" mower (2001)	-	22,488					22,488
Central Pool / A&E planning	-	299,873	2,344,618				2,644,491
Memorial Park / Electric	-	62,203					62,203
Lawn Manor Park / Renovation	-	263,713					263,713
District / Fire Sprinkler 5-year Inspection cycle	-	14,610					14,610
District / Facility Assessment	-	52,998					52,998
Centennial / Mechanical System	-	37,594					37,594
Pacetti / Bleachers	-	30,819					30,819
The Oak Lawn Park District budgets its finances us	-	12,775					12,775
The Covid-19 global pandemic, which shuttered the	-	28,351					28,351
Dog Park / Fountain	-	16,952					16,952
Pavilion / Sound system	-	64,961					64,961
Wolfe Wildlife / Bike Path	-	17,264					17,264
District / Privacy locker rooms	-	7,380					7,380
Pavillion / Judo mats	-	22,243					22,243
Central Park / Driveway/gate opening	-	10,437					10,437
Centennial Pool / Drain Repair	-	24,600					24,600
Memorial Splashpad / pump replacement	-	19,104					19,104
Dog Park / LED Lights	-	17,843					17,843
Lewandowski Path & Lighting	-		301,832				301,832
Oak View Playground	-		315,541				315,541
Oak View Theater Seats	-		115,000				115,000
Memorial Roof	-		100,000				100,000
Theater Lights & Microphone	-		75,000				75,000
Parking Lot Seal Coating	-		152,717				152,717
Centennial Rubber Repairs	-		164,927				164,927
Dream Center Roof	-		60,000				60,000
Johnston Roof	-		60,000				60,000
Pavilion Cardio Equipment	-		55,000				55,000
Firehouse Roof	-		36,000				36,000
Truck 16	-		48,000				48,000
Truck 17	-		48,000				48,000
Centennial Slide	-		30,000				30,000
Personnel expenses include payroll, payroll taxes,	-		48,557				48,557
Big Wolfe Rubber	-		48,557				48,557
Wolfe OSLAD Development	600,000		20,269	1,900,000			1,920,269

Oak Lawn Park District -- Long-term Capital Improvement Projects

	Public	2021-22	2022-23	2023-24	2024-25	2025-26	Total
Capital Project	Support	Actual	Projection	Proposed	Proposed	Proposed	Project
Wolfe ITEP Grant	700,000		9,500	•	•		9,500
Oak View Burnisher	-		9,500				9,500
Ice Security Cameras	-		15,000				15,000
Dog Park LED Lights	_		13,907				13,907
Ice Arena Doors/Locks	_		29,297				29,297
Ice Arena Equipment Sanitizer			17,930				17,930
Ice Arena Leak Detection			18,672				18,672
Pavilion Men's Locker Room			32,435				32,435
Stony Driving Range			36,605				36,605
District Sport Courts			7,450				7,450
Pacetti Fence	-	12,775	13,735				26,510
RC Floor Machine		12,775	9,950				9,950
DCEO Grant	-		2,800				2,800
Stony Path Repairs	-		20,000				20,000
District Wireless Repairs	_		26,000				26,000
RC Signs	-		13,534				13,534
Spec Rec Bus	_		100,000				100,000
Ice / Zamboni			100,000	230,000			230,000
Truck 09	_			30,000			30,000
Skid Steer Truck				75,000			75,000
Skid Trailer	-			10,000			10,000
Centennial Fence, Shade, Vball	345,000			729,000			729,000
Centennial Pool Parking Lot	-			140,000			140,000
Johnston Center Parking Lot	-			85,000			85,000
Oak Meadows / OSLAD Prep	-			10,000			10,000
Sullivan Park / LED Lights & Service	-			75,000			75,000
Lakeshore Park / LED Tennis & Service	-			50,000			50,000
Memorial Park / Tennis Lights & Service	-			50,000			50,000
Stony / Golf Course Timber Entrance	-			20,000			20,000
Stony / 12 New Golf Carts	-			60,000			60,000
Stony / Greens Mower	-			55,000			55,000
Stony / Range Improvements	-			25,000			25,000
Stony / Cart Turnaround by Range Tee	-			15,000			15,000
Ice / Party Room Chairs	-			15,000			15,000
Aquatics / Lifeguard Chairs	-			15,000			15,000
Pavilion / Door Replacement	-			125,000			125,000
Menard Center / Bathroom, Façade & Interior	-			200,000			200,000
Maint / Small 3219 Scissors Lfit	-			20,000			20,000
Stony / Golf Course Bridge Board Replacement	-			30,000			30,000
Racquet / Water Heater Replacement	-			35,000			35,000
Stony / Golf Pathway Repairs	-			20,000			20,000
District / Phone System	-			40,000			40,000
District / Firehouse to Pav Link	-			7,500			7,500

Oak Lawn Park District -- Long-term Capital Improvement Projects

	Public	2021-22	2022-23	2023-24	2024-25	2025-26	Total
Capital Project	Support	Actual	Projection	Proposed	Proposed	Proposed	Project
Stony / Stand on Blower	-			15,000			15,000
Stony / Beverage Cart	-			10,000			10,000
Contingency	-			100,000			100,000
Oak View Spiral Staircase to light booth	-			45,000			45,000
Oak View Domestic Water - Mechanical Room	-			30,000			30,000
Big Mower	-				85,000		85,000
Truck 24	-				40,000		40,000
Small Trailer Replacement	-				15,000		15,000
PAV Soccer Boards	-				100,000		100,000
Oak Meadows OSLAD	-				542,000		542,000
Williams Park Renoavtion	-				214,000		214,000
Worthbrook Rubber Repairs	-				150,000		150,000
Columbus Manor Rubber Repairs	-				50,000		50,000
Stony Apshalt	-				540,000		540,000
PAV Arena Seats	-				250,000		250,000
Stony Roof Replacement	-				240,000		240,000
OV Roof	-				900,000		900,000
Menard Center Renovation	-				115,000		115,000
Asphalt Repairs	-				30,000		30,000
Ice Sound System	-				55,000		55,000
OV LED Light Upgrades	-				175,000		175,000
ICE Concessions Remodel	-				125,000		125,000
ICE Coaches Locker Room	-				35,000		35,000
Golf Clubhouse Carpet	-				30,000		30,000
2 Sims for Clubhouse	-				65,000		65,000
Maintenance 4 Post Lift	-				30,000		30,000
Lakeshore OSLAD Prep	-					10,000	10,000
Truck 26	-					40,000	40,000
Truck 06	-					40,000	40,000
McVickers Renoavtion	-					210,000	210,000
Sullivan Renovation	-					650,000	650,000
Menard HVAC	-					90,000	90,000
OV HVAC	-					750,000	750,000
Maint HVAC	-					200,000	200,000
PAV HVAC	-					600,000	600,000
RAC HVAC	-					750,000	750,000
Asphalt Repairs	-					30,000	30,000
PAV Bathroom & Locker Room	-					175,000	175,000
Ice Bleachers	-					50,000	50,000
Ice Dasher Board Repairs	-					50,000	50,000
	1,645,000	1,918,588	4,431,798	4,316,500	3,816,000	3,675,000	18,157,886

Oak Lawn Park District - Comprehensive Plan

			Fiscal Y	ears Ending			
	Apr'19	Apr'20	Apr'21	Apr'22	Apr'23	Apr'24	Apr'25
General Obligations Limited Tax Pa	rk Bonds based (on Debt Servi	ce Extension	Base			
	Republic	Park Ridge	Park Ridge	Oak Lawn Park	Republic		
	Bank of	Comm.	Comm.	District (Self-	Bank of		
	Chicago	Bank	Bank	Funded)	Chicago		
	2.53%	1.83%	0.83%	0.72%	3.62%		
	2,029,905	2,081,615	2,149,185	2,182,915	2,225,005	2,247,255	2,269,728
Annual Rollover Bond Proceeds							